| Subject  | Detail   | Delivery<br>Model | Budgeted<br>in ED | Timing       | Potential Partners   | How we measure success  |
|--|--|-------------------|-------------------|--------------|--|---|
| Training and Educ                              |  |                   |                   |              |  |   |
| Start-up support                               | Facilitate and support the development of a service to foster the creation of new businesses and the adaptation of existing business to a new trading environment.               | Partnership       | Yes               | Now          | Provincial Growth Fund, Private sector, Chamber of Commerce. Neighbouring start-up communities.  | Growing number of start-<br>ups, and existing<br>businesses using the<br>service to reinvent their<br>offering. |
| Education pathways                             | Facilitate the establishment of a Central Otago forum to establish and promote transitional pathways (secondary to tertiary, community to vocational) into vocational education. | Partnership       | Yes               | Now          | Secondary schools,<br>Private training<br>providers, Ministry of<br>Social Development,<br>New Zealand Institute<br>of Skills and<br>Technology (NZIST),<br>CO REAP. | Those requiring education can access it.  |
| Business and employment response centre        | Investigate and facilitate partnerships to provide practical support for small and medium businesses.  | Partnership       | No                | June         | Chamber of<br>Commerce, Regional<br>Business Partners<br>Programme, MSD.   | Connecting individuals and businesses with support they require.  |
| <b>Council Actions</b>                         |  |                   |                   |              |  |   |
| Council capital<br>works                       | Review council capital programme to ensure that it is appropriate, minimises impacts to businesses and is accelerated where possible.  | Internal          | Yes               | Under<br>way |  | Delivery of planned infrastructure projects.  |
| Secure external funding to fast track projects | Secure government funding for appropriate capital work to support civil construction.  | Partnership       | Yes               | Under<br>way | Crown Infrastructure<br>Partners, Provincial<br>Growth Fund.   | Securement of government funding  |
| Council policies and bylaws                    | Balance ease of application against regulatory requirements and provide online applications where possible.  | Internal          | No                | Ongoin<br>g  |  | Increased business satisfaction when dealing with Council processes.  |
| Public value procurement                       | Review council procurement processes to maximise value to local firms.   | Internal          | Yes               | Under<br>way |  | Council realises additional economic, social, cultural and environmental benefits in addition to a good price.  |

Report author: Economic Development Manager

| Business and consumer confidence     | Positive public engagement and communication highlighting Central Otago businesses.  | Internal    | Yes | Now  |   | Local consumer and business confidence is increased.   |
|--------------------------------------|--|-------------|-----|------|---|--|
| Council Fees and Charges             | Review council's fees and charges in the Long-term Plan for opportunities to decrease costs to businesses.   | Internal    | Yes | Nov  |   | Business compliance costs are affordable.  |
| Encouraging urban investment         | Review policy settings through the development of the Housing Strategy to incentivise development and add value to recovery initiatives within fiscal constraints. | Internal    | Yes | Sept |   | Ongoing investment in good quality residential, commercial and industrial development.                                   |
| Spatial planning                     | Complete identified spatial planning projects and accelerate where possible.   | Internal    | Yes | Now  |   | Land is zoned appropriately to facilitate development and ensures infrastructure upgrades are undertaken to meet growth. |
| Economic<br>Development<br>Strategy  | Review and update Economic Development Strategy Action Plan.   | Internal    | Yes | Now  |   | The Economic Development Strategy Action Plan aligns with COVID-19 recovery measures.                                    |
| <b>Attraction of visito</b>          |  |             |     |      |   |  |
| Destination<br>marketing<br>strategy | Marketing campaign to attract visitors to<br>Central Otago in line with destination<br>management principles.  | Internal    | TCO | Now  |   | Increased tourism spending.  |
| Migration attraction                 | Marketing to attract people to move to Central Otago.  | Internal    | Yes | Sept |   | Migration increases above predicted levels.  |
| Building business resilience         |  |             |     |      |   |  |
| Regional<br>Economic<br>Recovery     | Coordinate regional recovery through the Otago Regional Economic Development (ORED) framework.   | Partnership | Yes | Now  | Otago Regional<br>Economic Development<br>(ORED) group, Ministry<br>of Business Innovation<br>and Employment<br>(MBIE). | Local and regional initiatives are in alignment.   |

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| Business<br>Support           | Promote the use of the Regional Business Partner Network.   | Partnership | Yes | Now          | Otago Chamber of<br>Commerce, Regional<br>Business Partner<br>Network.                               | Increased uptake among<br>Central Otago<br>businesses.  |
|-------------------------------|---|-------------|-----|--------------|--|---|
| Local economic data           | Provide businesses with timely data and information on the state of the local economy and future trends.  | Internal    | No  | Now          | Infometrics, Otago<br>Regional Economic<br>Development group.  | Local businesses have accurate information to guide decisions.  |
| Business<br>Monitoring        | Continue to survey businesses on a regular basis and maintain a register of top issues and areas for support.   | Partnership | Yes | Now          | Chamber of<br>Commerce, Regional<br>Business Partners.   | Council understands local business needs.   |
| Internet<br>connectivity      | Develop resilience within the business community through supporting the development of increased online presence and advocating for better internet connectivity.             | Partnership | No  | Oct          | Crown Infrastructure partners, Central Government, Regional Business Partners.                       | Increased number of<br>businesses with an online<br>presence and access to<br>fast internet.                              |
| Seasonal worker accommodation | Investigate initiatives to support industry in developing onsite accommodation.   | Partnership | Yes | Now          | Industry   | Increased onsite accommodation.   |
| Advocacy                      | Advocate to central government for procurement processes of public works projects to be weighted to support local firms and staff.  | Partnership | Yes | Now          | Industry, Ministry for<br>Primary Industries<br>(MPI), Immigration NZ.<br>Members of Parliament.     | Procurement processes are implemented which prioritise using local firms.   |
|                               | Support industry in advocating for reform to Registered Seasonal Employer (RSE) regulation and extensions for other visa types.   | Partnership | Yes | Now          | Industry, MPI,<br>Immigration NZ.<br>Members of Parliament.  | RSE workers are able to arrive on time, and industry is sufficiently staffed.   |
|                               | Continued advocacy and support of the primary sector for sustainable water use reforms.   | Partnership | Yes | Under<br>way | Industry, MPI,<br>Immigration NZ.<br>Members of Parliament   | Successful outcome on<br>Proposed Plan Change 7<br>and Economic Impact<br>Assessment for<br>Manuherekia minimum<br>flows. |
| Dispersal of information      | Facilitate the dispersal of forecasted construction levels to enable workforce planning at a business and sector level via the Otago Construction Labour Forecasting Project. | Partnership | Yes | Now          | Building and Construction Industry Training Organisation, Otago Regional Economic Development Group. | The construction industry is able to accurately forecast and plan for future work requirements.                           |

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